This Q&A document lists the questions we have received from both the Wired RFP and the Wireless RFP, as well as the answers that we have provided. Questions must be submitted before 2pm PST on March 13<sup>th</sup>, 2017 to IT RFP@rsd7.net.

Updated: 3/17/17

## Questions that apply to both RFPs:

Q: "Can you confirm the switches listed in the wireless RFP are in addition to the Cisco LAN RFP and not duplicates."

A: Yes, both Category 2 RFPs are separate and there is no redundancy. We chose to keep them separate due to different purposes for each. The switches in the wireless RFP are only needed to support the new wireless access points.

Q: "The RFP seems to pre-define things quite a bit but I would like to clarify the requirements for the vendor to "provide any additional and/or replacement wiring, transceivers, patch panels, stacking modules, terminators and/or patch cables as needed" "

A: For the Wired RFP, this requirement can be safely ignored. Everything we need on the Wired RFP is specifically listed. For the Wireless RFP, this requirement should be carefully considered as it might include a number of small items like patch panels and cables.

## Questions that apply to the Wireless RFP:

Q: "on the Wireless RFP, will you accept a bid for just the switches?"

A: No. For the wireless RFP, we want responses to include everything needed to make the new WAPs work.

Q: "Regarding the Wireless RFP, could you clarify? Are you looking for the same vendor to provide the Ruckus (or equivalent) wireless gear and the Cisco (or equivalent) switches in the same bid?"

A: For the Wireless RFP, we are looking for complete bids by school only. Each proposal should include the wireless access points, the switches, and everything else needed to make them work. If two vendors want to team up on the same proposal, that would be fine with us.

Q: "For the wireless request, you had mentioned that you'd accept a bid for just the new construction (Reynolds HS, Wilkes ES, Fairview ES, Troutdale ES). The larger portion could be set aside for now. Is

that correct? For those sites, no cabling would be required (since that's already being done). Would you like the bid to include physical mounting of the AP's? Would you like it to include services for setup/configuring?"

A: "If we were to receive a partial proposal on the wireless RFP, it would only make sense to do so at the three elementary schools that are being rebuilt (Wilkes, Fairview, and Troutdale). That is because it will be all new construction with no existing wi-fi network. It would be a nightmare to have more than one wi-fi system inside of a single building and we don't want to replace an existing wi-fi system that works (until we know for sure that something else will work better). Also at three rebuilt elementaries, we wouldn't want any installation services, switches, conduit, or cabling. The part of any proposal for the three rebuilt elementary schools should just be for equipment, licenses to use the equipment, and any controller that might be needed to manage the equipment. If the proposal is for non-Ruckus equipment, then we would either need help with setup/config or training for how to do it ourselves."

## Questions that apply to the Wired RFP:

Q: "For the wired RFP, which transceivers need to be single mode vs. Multi-mode?"

A: "Below is the list of the schools in need of Single Mode Transceivers:

RHS - 2

RLW - 1

RMS - 1

These transceivers should be 10Gb.

The rest of the schools have only multi-mode and as discussed yesterday we will continue using 1Gb transceivers.

Here is the table with more detail added:

School Name	Cisco 3850- 12XS-S or equivalent switches	Cisco 3850- 24XS-S or equivalent switches	SFP to RJ45 Transceivers	SFP Transceivers	SFP+ Transceivers
Reynolds MS		1 with 4x10G module	8	13	1
Reynolds Learning Academy	1		2	4	1
Reynolds HS	1	2 stackable	17	27	2
Walt Morey MS	1		4	8	
Lee MS	1		7	8	
Sweetbriar ES	2		7	6	

Alder ES	1 with 4x10G module	10	4	
Davis ES	1	3	4	
Fairview ES	1	3	5	
Glenfair ES	1	2	4	
Hartley ES	1	2	4	
M Scott ES	1	4	4	
Troutdale ES	1	5	2	
Wilkes ES	1	6	4	
Woodland ES	1	6	4	